You have opportunities to negotiate every day in your professional and personal life. Whether it is, “Where do you want to have dinner tonight?” or “I’d like to discuss my salary,” if you don’t ask for what you want and deserve, you’ll never get it. In this session, you will learn how to prepare to negotiate, build your case, present your request, and clinch the deal. You will gain practical skills to achieve negotiated outcomes that will leave both parties feeling satisfied.

Dr. Amy Levine is a certified leadership coach, educator and consultant who has worked for over 30 years with individuals and groups to assist them in reaching their goals. Levine served as Executive Director of the UC San Francisco Center for Gender Equity (UCSF CGE), which provided advocacy, education and services for women on leadership and diversity; health and wellness; and intimate partner violence prevention. She is an expert on a range of topics concerning women in society and is dedicated to addressing issues of ethnic diversity, sexual orientation, age and ability. She earned a doctorate in education from UC Berkeley, and holds a master’s degree in counseling psychology.